

Before you lies "TRIONEWS", volume 2 number 3
The Trioliet newsletter, with which we wish to inform our contacts and customers about the latest developments within Trioliet.

New Area Manager for the South of the Netherlands, the German states of Rheinland-Pfalz and Saarland

Mart Arts (25 years old) from Haren (North Brabant) started work on 1 April 2009 as the successor to Robin Hansen as Area Manager for the South of the Netherlands (the provinces of Brabant and Limburg) and the German states of Rheinland-Pfalz and Saarland. After studying Animal and Livestock Breeding at HAS in Den Bosch, Mart gained a couple of years' experience as a commercial employee at Abemec in Veghel and as an employee on a dairy and goat farm.



Werkverteerterstagung 2009

The Trioliet Werkverteerterstagung 2009 was held on 16 and 17 June. These days are organised every year for the Trioliet agents working in Germany. They were welcomed on the dairy farm of the Rooijen family in Ospel, which is where the Triomatic automatic feeding system has been operational since November 2008 in the most highly computerised shed in the Netherlands. After the training, a game of farmer's golf was played in the evening, which the German colleagues found very entertaining. The winning team were honoured with first prize, which consisted of a large cup filled with milk that had to be drunk in a couple of second using five straws. On 17 June the programme continued in Oldenzaal, where the group was informed about the latest product and market developments. All in all, the days were a success, ensuring that our sales team is once again optimally prepared for the coming season.



Experience with the TU 180 XL in Denmark

Since December 2008, Cor de Goede in Varde (DK) has been working with the TU 180 XL Block cutter with a hydraulic push-off to fill up his Triomatic automatic feed system. The TU 180 XL is connected to his telehandler, a Dieci 458. Cor is very positive about his experience with the TU 180 XL. "For the first six months I worked with a TU 170 silageblock cutter. With it I cut about 40 blocks of feed a week. Because of the larger cutting depth (1.05 m), I can load up the same amount of feed with the TU 180 XL in 30 cuts (30 blocks)." Due to the higher oil yield of the telehandler (up to 65 l/min) the cutting is much quicker and the cutting frame also rises faster when the block is pushed off. All in all, this saves a considerable amount of time, 40 to 50% or about 2 to 3 hours per week. You can add to this the time saved by the Triomatic of 15 hours per week. "You can understand that I'm very satisfied with the TU 180 XL."



Mr and Mrs De Goede



D&M Farm Services Ltd

D&M Farm Services Ltd of Eglinton Londonderry, Northern Ireland has been a dealer for Redrock Engineering Ltd since 1987. Since D&M Farm services started to sell the Trioliet Product, for Redrock the Irish Importer, they have found that the product has gone from strength to strength and they are now the biggest dealer in Ireland. Sales Director Mr. Jim Dinsmore said: "The Trioliet product has been outstanding in every aspect due to its reliability and its ability to cover all aspects of farming from the beef farmer to the dairy farmer, therefore helping to increase the profitability for a farmer which is high priority in farming today." Trioliet is extremely important to us as a dealer due to its high performance which has allowed many of the local farmers to increase the size of their herds. Many of the farmers have never looked back since purchasing a Trioliet Product and highly recommend the product to other farmers in the local area.



William Moore (left) and Jim Dinsmore (right)
Company Directors D&M Farm Services Eglinton,
Londonderry

EXHIBITIONS

France - Innov-Agri
Grand-Sud-Ouest
Lycée d'Ondes (31)
9 and 10 September
www.innovagri.com

Austria - Rieder Messe
Ried
9 to 13 September
www.riedermesse.at

Germany - Mela
Mühlengieß
10 to 13 September
www.mela.fitundfun-maz.de

Canada - Outdoor Farm Show
London, Ontario
15 to 17 September
www.outdoorfarmshow.com

United Kingdom - Dairy Event & Livestock Show
Kenilworth, Warwickshire
16 and 17 September
www.dairyevent.co.uk

Russia - Agrosalon
Moscow
16 to 19 September
www.agrosalon.ru

France - SPACE
Rennes
15 to 18 September
www.space.fr

USA - World Dairy Expo
Madison, WI
29 September to 3 October
www.worlddairyexpo.com

Germany - Agritechnica
Hanover
8 to 14 November
Hall 27, stand number 24
www.agritechnica.com

After having tested 7 different mixer brands, the Trioliet Solomix 2 had been selected. Together with the mixer, the Digi-Star TMR Tracker was sold with the machine, which enables to track all important data about feeding in one window based programme. With the TMR Tracker system, Mr. Jones can easily enter the rations in the computer and transfer the data with the Datakey to the indicator on the feed mixer (also available wireless). The indicator shows step by step the ingredient and the quantity needed. After the animals are fed, the data of loading and delivery can be retrieved for further analysis in the TMR Tracker programme.

Since Bridgwater College started with the new system (in the beginning of 2009), Mr. Jones recorded an increase in DM (dry material) intake by two kg of DM per head. The higher DM intake did not only increase the milk yield, but also improved the body condition of the animals. Mr. Jones is very satisfied about the operation between hard- and software, that results in a higher efficiency and better returns. Mr. Jones; "I would recommend this system to every farmer who wants to get more grip on feedings costs and improve returns."



Mr. Steve Jones

Longer service life for stationary mixers
Trioliet has developed two types of solutions for corrosion protection, among others, for feeding systems for biogas installations.

Triodur coating

The Triodur protective layer is a corrosion-proof coating made of fibre-reinforced thermohardening plastic. The layer thickness of the coating is between 0.6 and 1.2 mm, and is applied to the bottom, wear ridge and wall (excl. extension rim). The Triodur coating offers very high resistance against both corrosion and mechanical wear and tear. Due to the high resistance against chemical damage, the service life is greatly increased. A 2-year guarantee is provided.



Triocot lining (new)

With the Triocot lining, the body of the mixer is covered on the inside with thermoplastic material. The layer thickness on the bottom and wear ridge is 12 mm, 8 mm on the walls and 10 mm on the inserts. This thermoplastic lining offers an incredibly high resistance, both against wear and tear and against corrosion. The corrosion-resistant properties are many times better than those of stainless steel. The lining can be applied in the field (afterwards) and a 4-year guarantee is provided.



Bridgwater College Dairy Farm buys Trioliet Solomix 2 with Digi-Star TMR Tracker

In 2008, Mr. Steve Jones Farm Manager of the Bridgwater College Dairy Farm decided that their mixer feeder had to be replaced by a new one, to be able to feed 230 milking cows. Besides the feed management system had to meet the following requirements, because it is needed for educational purposes as well;

- Ration information to use in classes
- Easily keep track of the DM intake
- Cost analysis
- Give students the opportunity to work with the system

TRIO LIET
LIVESTOCK FEEDING EQUIPMENT

Introduction of new developments

On the Dairy Event & Livestock Show 2009 (16 and 17 September) a new variation on the VLH series will be presented. This concerns the VLC unit, a curved unloading chain that is adjustable in height and width. This new type will also be presented at Agritechnica in Germany (from 8 to 14 November).

At Agritechnica the TU 180 XL, Triodur and Triocot, the new ZK machine, new auger knives Trioform and the new straw blower will be introduced.



Mexican placement students

From 27 July to 28 August, 3 Mexicans will be doing their placement at Trioliet. One of them, on the left of the picture, is Salvador Becerra Huerta and is the youngest son of our importer in Mexico. The two others are Leopoldo (Polo) Villalobos Ramirez and Guillermo (Memo) Rios Mejia, and are friends of Salvador. The three of them are in Europe (Germany) for about six months for a study in Mechanics. Before this they will be doing a placement of five weeks to get to know the Trioliet machines, but also to earn credit points.



Left to right: Salvador, Polo and Memo

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